



NOTICE OF INTENT TO DIRECT AWARD A CONTRACT (NOI) NWNOI-21-03

Date Issued: February 2, 2021

Notice is hereby given by the City of New Westminster (City) of its intent to direct award a contract with the following supplier for fencing work along an operating railway.

Supplier:

J. Hunter

Scope of Services:

The scope of work is as follows:

1. To replace and repair the fencing along Quayside Drive adjacent to the rails yard
2. Remove all shrubs and bushes that have overgrown on Rail right-of-way
3. Place asphalt (2-3 feet wide) behind the curb within Rail right-of-way to prevent bushes/shrubs from overgrowing and destroying fence
4. Place fence on-top of the new laid asphalt

Background:

J-Hunter was selected based on their crews having the proper and necessary training to work within Rail Right-of-Way and they have the authorization to provide flagging on the rail tracks.

Value:

The expected value of the purchase is ~\$130,000.00.

Reason Not to Proceed with a Competitive Process:

The City has chosen not to proceed with a competitive process for the following reasons:

1. J-Hunter is the maintenance contractor for CN Rail / Rail authorities to perform work within rail Right-of-Way
2. All staff and crew members of J-Hunter have been trained and certified to work within Rail Right-of-Way and live tracks
3. J-Hunter obtains all track information and train schedules to ensure railway operations are not disturbed
4. J-Hunter has an outstanding relationship with the Rail authorities which allows them to provide Rail flagging on tracks as well
5. Any other contractor would have to go through proper training protocols with the Railway authorities, which can be time consuming thus delaying the project further, and driving up the costs.
6. J-Hunter has road flagging capacity within their operations as well, which prevents having to obtain sub-contractors

Suppliers who wish to challenge this decision should submit a detailed written objection to the attention of: Patrick Shannon, Purchasing Manager by email to nwpurchasing@newwestcity.ca on or before 2:00 PM local time, Vancouver BC, Tuesday February 16, 2021.

Your written objections must include your ability to perform the contemplated work/services, availability and resources. These items will be the criterion used to determine whether the work/services will be contemplated.

The City will review the objection and where it is reasonable the City may meet with the supplier concerning this NOI and may choose to release a competitive document.